

Colonial Voluntary Benefits

1 in 7 large businesses choose us[1]

Premier service for your premier clients

When you partner with us, you become a stronger partner for your clients.

91%
of brokers are likely to recommend Colonial Life[3]

92%
of brokers say we're competitively priced[3]

95%
of employers intend to continue offering our products[4]

95%
of employees are satisfied with the handling of their claim[5]

Around the corner and across the country, The Paul Revere Life Insurance Company has enrollment experts who make benefits simple for large businesses. We offer customizable solutions and an unparalleled level of service to meet your clients' needs.

A trusted partner for employers and their employees

- Large-case expertise[1]
  - Over 3,700 customers with 500+ employees
  - 13% market share
  - 20 years average tenure

Success built on relationships and technology

- Enrollment[2]
  - Over 6,000 benefits counselors nationwide (over 850 large-case-certified enrollment specialists)
  - Over 7,000 locations enrolled annually across all 50 states
- Connectivity
  Over 50 BenAdmin plug-and-play partners and the ability to connect to almost any system
- Service and support
  Experts in the field and our home office supporting your clients whenever they need us



You've built your business on relationships. So have we.

Together, we'll grow those relationships into so much more.

A team for your team

Each of our large employer clients receives the dedicated time and attention of their own home-office team. And if we need more people to handle the case, we simply go out and get them.

- **Client Consultant**
  Your contact as you and your client get to know Colonial Life and we learn about your needs.
- **Premier Client Manager**
  Your dedicated partner for questions large or small, with a team of experts to assist you, your client and their employees from day one and for years to come.
- **Regional Enrollment Consultant**
  Simplifies and customizes even the most complicated enrollments with our experienced National Enrollment Team (NET) to ensure your client and their employees understand their benefits and make informed enrollment decisions to meet their needs.
- **Billing Coordinator**
  Assists your clients with maintaining accurate payroll deductions and helps them understand the billing process.
- **Enrollment Solutions Consultant**
  Your benefits technology expert who works to provide seamless and secure data exchanges between your clients' benefits software and Colonial Life's systems.

Learn more about how we build successful relationships with large employers.

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Colonial-PaulRevere.com/premier-client-experience

All statistics used represent national numbers.

1. U.S. Census Bureau, *2016 County Business Patterns,* 2016.
2. Colonial Life internal data, 2018.
3. Versta Research, 2014 Unum/Colonial Life Broker Loyalty Study, 2015.
4. Nielsen, 2017 Plan Administrator Satisfaction Survey, 2018.
5. Market Decisions, 4Q2017 Voluntary Benefits Claims Satisfaction Research, 2018.

Insurance products are underwritten by The Paul Revere Life Insurance Company, Worcester, MA and administered by Colonial Life & Accident Insurance Company.

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